A Breakdown of Sage Hosting Pricing

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Businesses today are moving many of their critical business tools and software to the cloud to enable anytime, anywhere access. For some, that means choosing a SaaS (software-as-aservice) provider for their accounting and business tools. For others, who want more flexibility, hosting solutions have become a critical solution. One of the tools you can easily host in the cloud is your <u>Sage software</u>, from Sage 50 on up to <u>Sage ERP and Sage</u> <u>CRE</u> solutions. <u>Hosting Sage in the cloud</u> allows you to operate, monitor, and manage your business from anywhere.

How Much Does It Cost to Host Sage Software?

Swizznet Sage hosting pricing typically ranges from \$70 to \$120 per user per month, depending on the version of Sage and the total number of users. This includes any time, anywhere access to Sage software with top-notch security and Swizznet's 24/7/365 Obsessive Support®. However, it does not include your license to Sage accounting software or any add-on fees.

An Overview of Other Pricing Models

With the rise of cloud-based software, many companies are looking for ways to take the Sage software they know and love to the cloud. Over the past few years, as we developed a new model for hosting Sage on the cloud, we reviewed how other <u>hosting providers</u> offer Sage hosting. We found two broad types of providers:

First, the "dirt cheap" Sage cloud hosting providers. These hosting companies offer Sage hosting at a very low cost per month, sometimes in the range of \$20-30 per user. However, as the saying goes, you get what you pay for. At this price range, it's impossible to offer top-

level service that properly supports your Sage software. These providers often are not certified partners with Sage, meaning their support team doesn't have access to Sage's technical training and certification programs.

At the other end of the spectrum, some <u>hosting providers</u> offer highly customized Sage hosting on dedicated servers. These firms build hosting solutions that cater to your specific business workflow and application requirements. However, building highly customized solutions like this come at a steep price tag, since engineers are required to develop and support your unique setup.

Swizznet Hits the Sage Hosting Sweet Spot

At Swizznet, we like to simplify technology so you can focus on what matters: growing your business and supporting your customer base. We took our years of experience with hosting Sage and developed a simplified, per-user pricing model that finds the happy medium between discount and custom options. This hosting option — Swizznet Optimum — offers a simplified, per-user pricing model that includes a personalized framework and dedicated support team to guide a user's success.

Businesses get access for two users and 80 GB SSD storage included. We work with you to add additional storage and more users as needed, so your Sage software easily scales as your business grows. We provide enterprise-grade security, backed up with a 99.95% uptime guarantee. And say goodbye to IT headaches: our US-based Obsessive Support team is available 24/7/365. We are proud to be a Sage Certified Partner with extensive experience setting up and supporting Sage software.

All this is included in a single, yearly subscription fee that's billed monthly. To learn more about what's included with Swizznet Optimum, read our blog post, <u>Introducing Swizznet</u> Optimum: What Sage Business Partners Need to Know About a Hosted Subscription Model.

Want to get started with Swizznet Sage hosting? Start a trial today.