The Benefits of Sage Accounting Software

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Sage has been the bread and butter of business management solutions since its origin over thirty years ago. It offers numerous software packages designed to handle the accounting, enterprise resource planning, and payroll needs of the modern company.

These solutions include Sage 50, Sage 100 Contractor, and Sage 300 Construction and Real Estate (CRE), which cover a wide range of business sizes and industries. Most of these tools evolved from predecessors that have supported industries for decades. They're backed by Sage's multibillion-dollar infrastructure, meaning you can rely on Sage to provide tried and true solutions.

Let's take a deep dive into Sage software benefits and what they mean for your organization.

Seamless Accounting in One Place

Project managers have a dizzying array of functions and forms to oversee: payroll, expenses, onboarding, accounts payable, accounts receivable. Without a central system for keeping these on track, projects get delayed. Invoices get overlooked or duplicated.

Sage software addresses the business needs of modern companies in a consolidated, seamless way. It unites accounting and project management together in one platform. This gives your entire organization access to critical data necessary for business.

- Customer service and sales teams have access to invoices, purchase orders, sales data, and customer history
- Owners and subcontractors can access contracts and change orders in a single place
- Project managers enjoy status updates, task breakdowns, timesheets, in-depth analytics, and milestone checks for total project control
- Internal or external auditors can access relevant reports to smooth the audit process

Throughout Sage's decades-long history, it has incorporated numerous features across its portfolio to streamline workflows, such as tight controls around data entry to save you from erasing work.

Let's take a closer look at some of the most popular software products Sage offers.

Options for Different Business Sizes and Industries

Sage offers a variety of packages. The best fit generally depends on the use case and your company's size. Three of the most popular solutions are:

Sage 50: Accounting software for small- and medium-sized enterprises (SMEs). Sage 50 is relatively easy to learn, or easy to hire an outside employee who's familiar with it. It includes virtually every report small businesses need, along with various workflows. Inventory, receivables, payables, and payroll are shown graphically to simplify monitoring. Major transactions are grouped under tabs in the navigation panel, allowing for intuitive access.

Sage 100 Contractor: Originally a suite called The Master Builder, it was picked up by Intuit, then Sage. Sage 100 Contractor integrates project management and accounting across the entire construction cycle. Detailed accounting and project information are broken down to allow for daily tracking of projects. Includes powerful accounting, payroll, inventory, and reporting functionalities.

Sage 300 CRE: Formerly Timberline Software, Sage 300 Construction and Real Estate (CRE) is a robust solution for medium-sized construction and real estate firms. It supports organizations throughout all phases of a project or property lifecycle, giving seamless workflows from estimating to project management to billing, and allows you to track accounting by project and phase.

Each of these products integrates well with other management systems and customer relationship software. Let's explore some of the most popular integrations Sage supports.

Integrations with Complementary Software

Sage software advantages aren't limited to the features built into its packages, though these are powerful on their own. Thanks to the company's long history and deep use cases across industries, its software packages are relatively universal. Some of the most popular software packages it integrates with include:

ProCore: This construction project management platform integrates out-of-the-box with Sage 300 CRE, allowing you to save time, labor, and reduce human errors by streamlining approval process and data entry.

Sage Estimating: This Sage package helps construction and real estate estimators boost the speed and accuracy of estimations. It integrates with Sage 100 Contractor and Sage 300 CRE so you can combine accounting and estimating after the bid is won.

Microsoft Office 365: Sage 50 integrates with Microsoft Office 365, allowing you to leverage data stored in Office apps including Excel and Outlook.

Aatrix: Simplifies the federal and state eFiling process. This integration means you can complete payroll reports directly from your Sage software.

MyAssistant: A reporting tool that integrates with Sage 300 CRE. MyAssistant automatically generates reports and monitors them for issues of concern.

To learn more about the apps you can integrate with Sage, read our [blog post.](#)

Multiply Sage Software Benefits with Cloud Hosting

Sage software alone is a powerful, proven tool for managing accounting and business processes. As a Sage Partner Cloud Strategic Hosting Provider, Swizznet brings our expertise in accounting, hosted applications, and cloud solutions to the Sage ecosystem.

When you combine your Sage desktop software with Swizznet cloud hosting, you'll be able to increase productivity and collaboration, all while reducing your IT costs and responsibilities. You can use your Sage software and integrated apps from multiple locations and with multiple users to keep business running smoothly in the field. By hosting with Swizznet, you leverage our servers, saving huge amounts on IT staffing and maintenance costs.

Curious to learn more? Read our [blog post](#) about the top reasons to host Sage in the cloud, or [contact us](#) to speak with our Obsessive Support® team.